

California Walnut Board

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An Equal Opportunity Employer and Provider

MONTHLY MANAGEMENT REPORT

Thursday, November 8, 2018

October Shipments

Inshell (1000 pounds)

	<u>2017/18 Marketing Year</u>		<u>2018/19 Marketing Year</u>	
		9/1/2017 to		9/1/2018 to
	<u>October 2017</u>	<u>10/31/2017</u>	<u>October 2018</u>	<u>10/31/2018</u>
Domestic	6,822	9,320	6,477	6,865
Export	<u>104,676</u>	<u>109,304</u>	<u>78,953</u>	<u>82,701</u>
Total	111,498	118,624	85,430	89,566

Shelled (1000 pounds)

	<u>2017/18 Marketing Year</u>		<u>2018/19 Marketing Year</u>	
		9/1/2017 to		9/1/2018 to
	<u>October 2017</u>	<u>10/31/2017</u>	<u>October 2018</u>	<u>10/31/2018</u>
Domestic	18,664	32,339	21,206	37,440
Export	<u>26,057</u>	<u>31,126</u>	<u>21,748</u>	<u>27,274</u>
Total	44,722	63,464	42,954	64,714

Inshell Equivalent Tonnage*

	<u>2017/18 Marketing Year</u>		<u>2018/19 Marketing Year</u>	
		9/1/2017 to		9/1/2018 to
	<u>October 2017</u>	<u>10/31/2017</u>	<u>October 2018</u>	<u>10/31/2018</u>
Domestic	24,573	41,325	27,281	45,881
Export	<u>81,881</u>	<u>89,942</u>	<u>64,134</u>	<u>72,274</u>
Total	106,454	131,267	91,416	118,155

Walnut receipts as reported by handlers as of October 31, 2018 = 597,269 tons

*2017/18 shellout rate 44.1 -- 2018/19 shellout rate 44.1

(Current year shellout rate is based on a 5-year average - 2013 to 2017)

WALNUT SHIPMENTS BY COUNTRY OF DESTINATION - YEAR TO DATE
09/01/2018 - 10/31/2018

	<u>Inshell Pounds</u>			<u>Shelled Pounds</u>		
	<u>2017/18</u>	<u>2018/19</u>	<u>% Change vs. Prior Year</u>	<u>2017/18</u>	<u>2018/19</u>	<u>% Change vs. Prior Year</u>
North America						
USA	9,320,152	6,864,600	-26.35%	32,338,845	37,439,787	15.77%
Canada	1,488,474	1,526,878	2.58%	2,669,620	2,758,973	3.35%
Mexico	44,092	87,082	97.50%	47,000	10,000	-78.72%
Sub-Total	10,852,718	8,478,560	-21.88%	35,055,465	40,208,760	14.70%
Central & South America						
Chile	0	44,092	0.00%	0	0	0.00%
Ecuador	89,000	0	-100.00%	76,000	0	-100.00%
Sub-Total	89,000	44,092	-50.46%	76,000	0	-100.00%
Europe						
Austria	0	0	0.00%	250,200	125,400	-49.88%
Belgium	176,368	794,315	350.37%	336,000	462,000	37.50%
Denmark	42,000	0	-100.00%	64,000	42,000	-34.38%
France	44,092	44,092	0.00%	123,000	17,050	-86.14%
Germany	9,173,700	6,745,530	-26.47%	9,163,405	2,418,379	-73.61%
Greece	1,034,840	305,282	-70.50%	84,000	274,000	226.19%
Italy	23,582,702	20,409,528	-13.46%	406,298	725,384	78.53%
Netherlands	1,769,007	1,206,247	-31.81%	1,302,598	759,218	-41.72%
Norway	112,434	0	-100.00%	0	0	0.00%
Portugal	132,240	110,230	-16.64%	42,000	47,980	14.24%
Spain	10,099,643	9,898,590	-1.99%	4,170,853	5,997,787	43.80%
Sweden	0	22,000	0.00%	134,391	234,000	74.12%
Switzerland	0	0	0.00%	94,050	72,000	-23.44%
U.K.	128,969	176,276	36.68%	489,224	1,030,132	110.56%
Sub-Total	46,295,995	39,712,090	-14.22%	16,660,019	12,205,330	-26.74%
Middle East/Africa						
Algeria	0	174,901	0.00%	0	0	0.00%
Bahrain	0	0	0.00%	0	0	0.00%
Egypt	88,184	176,368	100.00%	0	0	0.00%
Iraq	0	352,736	0.00%	0	126,000	0.00%
Israel	132,552	218,368	64.74%	877,871	1,205,151	37.28%
Jordan	176,380	264,368	49.89%	84,000	168,000	100.00%
Kuwait	0	0	0.00%	0	22,000	0.00%
Lebanon	925,394	1,454,668	57.19%	0	0	0.00%
Morocco	530,758	1,626,019	206.36%	0	0	0.00%
Pakistan	798,104	3,536,908	343.16%	0	0	0.00%
Qatar	0	0	0.00%	0	42,328	0.00%
Saudi Arabia	44,092	44,092	0.00%	42,020	238,830	468.37%
Tunisia	2,203,223	44,092	-98.00%	0	0	0.00%
Turkey	24,645,649	16,959,656	-31.19%	127,067	0	-100.00%
U.A.E.	8,334,880	4,542,776	-45.50%	83,565	787,834	842.78%
Sub-Total	37,879,216	29,394,952	-22.40%	1,214,523	2,590,143	113.26%
Asia / Pacific Rim						
Australia	8,267	0	-100.00%	2,073,830	1,166,538	-43.75%
China	2,997,369	878,644	-70.69%	408,500	253,650	-37.91%
Hong Kong	4,927,291	1,807,404	-63.32%	110,374	152,000	37.71%
India	4,234,069	3,394,419	-19.83%	0	0	0.00%
Japan	0	0	0.00%	3,615,809	2,451,525	-32.20%
Korea	0	0	0.00%	3,090,710	4,259,329	37.81%
Malaysia	0	0	0.00%	183,300	174,980	-4.54%
New Zealand	0	0	0.00%	42,000	254,990	507.12%
Philippines	0	0	0.00%	92,000	95,000	3.26%
Singapore	0	0	0.00%	166,128	180,496	8.65%
Taiwan	44,092	66,142	50.01%	152,400	371,230	143.59%
Thailand	0	0	0.00%	81,600	0	-100.00%
Vietnam	10,261,906	4,667,282	-54.52%	84,000	21,800	-74.05%
Sub-Total	22,472,994	10,813,891	-51.88%	10,100,651	9,381,538	-7.12%
Other	1,033,773	1,122,344	8.57%	357,820	328,361	-8.23%
GRAND TOTAL	118,623,696	89,565,929	-24.50%	63,464,478	64,714,132	1.97%
Domestic Total	9,320,152	6,864,600	-26.35%	32,338,845	37,439,787	15.77%
Export Total	109,303,544	82,701,329	-24.34%	31,125,633	27,274,345	-12.37%

WALNUT SHIPMENTS BY COUNTRY OF DESTINATION
October 2017 / October 2018

	<u>Inshell Pounds</u>			<u>Shelled Pounds</u>		
	<u>October 2017</u>	<u>October 2018</u>	<u>% Change vs. Prior Year</u>	<u>October 2017</u>	<u>October 2018</u>	<u>% Change vs. Prior Year</u>
North America						
USA	6,822,223	6,476,885	-5.06%	18,664,496	21,205,649	13.61%
Canada	1,478,474	1,522,378	2.97%	1,342,125	1,692,170	26.08%
Mexico	44,092	87,082	97.50%	22,000	0	-100.00%
Sub-Total	8,344,789	8,086,345	-3.10%	20,028,621	22,897,819	14.33%
Central & South America						
Chile	0	44,092	0.00%	0	0	0.00%
Ecuador	89,000	0	-100.00%	34,000	0	-100.00%
Sub-Total	89,000	44,092	-50.46%	34,000	0	-100.00%
Europe						
Austria	0	0	0.00%	208,800	83,400	-60.06%
Belgium	176,368	794,315	350.37%	294,000	210,000	-28.57%
Denmark	0	0	0.00%	42,000	42,000	0.00%
France	44,092	44,092	0.00%	123,000	17,050	-86.14%
Germany	8,821,240	6,745,530	-23.53%	8,426,680	2,018,329	-76.05%
Greece	1,034,840	305,282	-70.50%	84,000	190,000	126.19%
Italy	22,570,632	19,395,502	-14.07%	364,298	725,384	99.12%
Netherlands	1,769,007	1,206,247	-31.81%	1,261,198	683,818	-45.78%
Norway	67,791	0	-100.00%	0	0	0.00%
Portugal	132,240	110,230	-16.64%	42,000	47,980	14.24%
Spain	9,570,473	8,751,714	-8.56%	3,880,863	5,173,882	33.32%
Sweden	0	22,000	0.00%	134,376	150,000	11.63%
Switzerland	0	0	0.00%	30,000	72,000	140.00%
U.K.	128,969	176,276	36.68%	403,732	948,132	134.84%
Sub-Total	44,315,652	37,551,188	-15.26%	15,294,947	10,361,975	-32.25%
Middle East/Africa						
Algeria	0	132,276	0.00%	0	0	0.00%
Bahrain	0	0	0.00%	0	0	0.00%
Egypt	88,184	176,368	100.00%	0	0	0.00%
Iraq	0	352,736	0.00%	0	126,000	0.00%
Israel	132,552	218,368	64.74%	627,351	1,121,151	78.71%
Jordan	176,380	264,368	49.89%	84,000	168,000	100.00%
Kuwait	0	0	0.00%	0	22,000	0.00%
Lebanon	881,302	1,454,668	65.06%	0	0	0.00%
Morocco	530,758	1,626,019	206.36%	0	0	0.00%
Pakistan	798,104	3,404,632	326.59%	0	0	0.00%
Qatar	0	0	0.00%	0	42,328	0.00%
Saudi Arabia	44,092	44,092	0.00%	42,020	161,390	284.08%
Tunisia	2,203,223	44,092	-98.00%	0	0	0.00%
Turkey	23,325,862	15,814,141	-32.20%	81,750	0	-100.00%
U.A.E.	8,156,696	4,366,408	-46.47%	83,565	653,732	682.30%
Sub-Total	36,337,153	27,898,168	-23.22%	918,686	2,294,601	149.77%
Asia / Pacific Rim						
Australia	8,267	0	-100.00%	1,571,080	1,003,310	-36.14%
China	2,997,369	858,196	-71.37%	166,500	224,400	34.77%
Hong Kong	4,618,647	1,807,404	-60.87%	26,554	109,760	313.35%
India	4,108,439	3,394,419	-17.38%	0	0	0.00%
Japan	0	0	0.00%	3,178,359	1,900,951	-40.19%
Korea	0	0	0.00%	2,602,500	3,032,505	16.52%
Malaysia	0	0	0.00%	160,700	174,980	8.89%
New Zealand	0	0	0.00%	42,000	187,750	347.02%
Philippines	0	0	0.00%	67,000	95,000	41.79%
Singapore	0	0	0.00%	124,350	133,496	7.36%
Taiwan	44,092	66,142	50.01%	122,400	343,230	180.42%
Thailand	0	0	0.00%	81,600	0	-100.00%
Vietnam	9,644,618	4,667,282	-51.61%	0	21,800	0.00%
Sub-Total	21,421,432	10,793,443	-49.61%	8,143,043	7,227,182	-11.25%
Other	989,773	1,056,371	6.73%	302,380	172,501	-42.95%
GRAND TOTAL	111,497,799	85,429,607	-23.38%	44,721,677	42,954,078	-3.95%
Domestic Total	6,822,223	6,476,885	-5.06%	18,664,496	21,205,649	13.61%
Export Total	104,675,576	78,952,722	-24.57%	26,057,181	21,748,429	-16.54%